

# Broadcom to Nutanix Migration Promotion Overview

The Broadcom to Nutanix Migration Promotion provides organizations that are not current Nutanix customers with a quick and easy way to get started with the Nutanix Cloud Platform (NCP) solution. This Promotion provides pricing incentives for new Nutanix customers switching from VMware technologies to Nutanix Cloud Infrastructure, Nutanix Cloud Manager, and Nutanix Cloud Platform. These can be deployed on any hardware that appears on the Nutanix hardware compatibility list or supported public or service provider clouds, including AWS, Azure and other clouds. The pricing incentive is available for the first order, for up to 1,000 cores of licensed capacity. Customers can purchase additional capabilities, additional, and professional services for initial setup at standard prices.

### **Key Features**

- Freedom of Choice: Run the hypervisor of your choice on hardware of your choice, on-premises or in the cloud of your choice
- World-Class Support: Nutanix customers endorse our support with an average 90+ NPS for the last decade
- One-Click Simplicity: Intelligent management and automation improve productivity and reduce manual tasks
- Secure Platform: Protect your operations with a resilient selfhealing platform, built-in encryption, data protection, and disaster recovery capabilities

## Eligible Packages

Nutanix Cloud Platform (NCP)	Nutanix Cloud Infrastructure (NCI)	Nutanix Cloud Manager (NCM)
Includes Nutanix Cloud Infrastructure and Nutanix Cloud Manager  NCP Editions available:  Starter  Pro, Ultimate  Support options available: Production (PR)  Mission Critical (MC) Federal Production (FP) Federal Mission Critical (FM)	NCI Editions available:  Starter  Pro,  Ultimate  Support options available:  Production (PR)  Mission Critical (MC)  Federal Production (FP)  Federal Mission Critical (FM)	NCM Editions available:  Starter  Pro, Ultimate Support options available: Production (PR) Mission Critical (MC) Federal Production (FP) Federal Mission Critical (FM)

Visit our software options page for a full list of features included with each edition of these packages.

To learn more, contact your Nutanix channel team



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#### **Promotion Details**

#### Eligibility

- Net new Nutanix customers only.
- Maximum of one deal per eligible organization.
- Maximum of 1,000 cores of capacity per customer.
  - The sum of quantities of all NCI and NCP editions cannot be more than 1,000 core, and
- The sum of quantities of all NCM and NCP editions cannot be more than 1,000 cores.
- Applicable only to the SKUs and packages listed, NCI-D and NCI-C editions are not eligible.
- Valid for eligible purchases made from August 1, 2025 to July 31, 2026.
- All decisions concerning eligibility made by Nutanix are final.
- All purchases under the Promotion are subject to verification of a valid eligibility. Misrepresentations of
  eligibility void the offer and Nutanix reserves the right to collect the published full price for the products
  ordered by the customer.

#### Other Terms & Conditions

- Nutanix reserves the right to change the terms of or cancel this Promotion at any time.
- By taking advantage of the Promotion, Customer accepts the foregoing eligibility requirements and these Terms and Conditions unconditionally.
- This Promotion is also subject to the terms and conditions of applicable agreements concerning your usage of the eligible products.
- Subscription purchased must have a minimum term length of 36 months.
- The Promotion price incentive is one-time only and not available at the time of renewal. Renewal pricing
  will be based on standard software SKUs at standard prices as of the date of renewal without the onetime Promotion incentive.
- This Promotion is not available in any country or territory prohibiting the offering of the Promotion.
- Nutanix is not responsible for any incorrect or inaccurate information associated with or utilized in the Promotion.
- This Promotion is governed by the laws of the State of California and any dispute concerning the Promotion will be resolved exclusively in the courts of Santa Clara County, California.

#### **Promotion SKUs**

Software Option	SKU Format	SKUs Available
NCI Starter	PROMO-SW-NCI-STR [SUPPORT LEVEL]	PROMO-SW-NCI-STR-PR PROMO-SW-NCI-STR-MC PROMO-SW-NCI-STR-AP PROMO-SW-NCI-STR-AM
NCI Pro	PROMO-SW-NCI-PRO- [SUPPORT LEVEL]	PROMO-SW-NCI-PRO-PR PROMO-SW-NCI- PRO-MC PROMO-SW-NCI-PRO-AP PROMO- SW-NCI-PRO-AM
NCI Ultimate	PROMO-SW-NCI-ULT- [SUPPORT LEVEL]	PROMO-SW-NCI-ULT-PR PROMO-SW-NCI- ULT-MC PROMO-SW-NCI-ULT-AP PROMO- SW-NCI-ULT-AM
NCM Starter	PROMO-SW-NCM-STR-[SUPPORT LEVEL]	PROMO-SW-NCM-STR-PR PROMO-SW-NCM-STR-MC PROMO-SW-NCM-STR-AP PROMO-SW-NCM-STR-AM
NCM Pro	PROMO-SW-NCM-PRO- [SUPPORT LEVEL]	PROMO-SW-NCM-PRO-PR PROMO-SW- NCM-PRO-MC PROMO-SW-NCM-PRO-AP PROMO-SW-NCM-PRO-AM
NCM Ultimate	PROMO-SW-NCM-ULT- [SUPPORT LEVEL]	PROMO-SW-NCM-ULT-PR PROMO-SW-NCM-ULT-MC PROMO-SW-NCM-ULT-AP PROMO-SW-NCM-ULT-AM

\*NCP SKUs to be added

Customers can choose from the following four support levels for all software purchased under the Promotion: **PR** – Production Support, **MC** – Mission Critical Support, **AP** – Authorized Partner, Production Support, **AM** – Authorized Partner, Mission Critical Support

Click here to view full promotion terms and conditions.

To get a quote for the Broadcom to Nutanix Migration Promotion, work with your authorized Nutanix distributor. For more information on the different support levels, visit our support programs page.

For more information on the promotion, visit the promotion page.

For more resources on this and other customer promotions, selling tools, and partner incentives visit the Partner Portal.

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