

# nextiva

# XBERT • BINGO

Play the board. Earn rewards.

## How it Works

- ✓ Complete activities on the board
- ✓ Submit progress as you accomplish activities
- ✓ Earn prizes

## How to Win

### Hit Your First Mark

Complete any row or column → Choose your reward (valued between \$150-\$200)



### Gain Ground

Complete all four corners → Choose a premium prize (valued between \$250-\$450)



### Own the Board

Complete the full board → Earn even bigger prizes (valued between \$700-\$1,200)



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## Terms and Conditions

Standard Nextiva Terms and Conditions apply. Nextiva reserves the right to change or modify the terms at any time.

- Promotion runs until June 30, 2026
- Quote/Closed squares are for new logo deals only. A 36+ month agreement is required.
- Only valid on qualified quotes and opportunities. "Qualified" is defined as opportunities moved to Nextiva Stage 1 or PQL status.
- Activities may count toward multiple squares if properly submitted via monday.com, ex: a quote over \$1,000 MRR with XBert may count towards the "Quote over \$1,000 MRR with XBert" and towards one of the "Quote a new deal, 3 days in a Row" squares.
- "Reviving a Closed Lost Opportunity" means the customer Is Interested again, and the Nextiva team is re-engaged.
- Row/Column prize limited to one per participant.
- Multiple individuals per partner organization may participate. Each participant must register separately and submit their own qualifying activity via monday.com. Quotes/Closed deals may only count towards one individual at each company.
- All activity must be submitted and verified via the official monday.com form. Screenshots required where applicable.
- Prizes will be paid within 90 days of the applicable promotion end date, subject to verification.
- All standard SPIFFs remain applicable, provided they fall within the published SPIFF parameters.

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